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**1988/09/00**


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TALKER FOR MEETING WITH THE FOREIGN MINISTER  
Qian Qichen  
(Phonetic: Chien Jichen)  
(Addressed: Mr. Foreign Minister)

TIME AND PLACE:

CHECKLIST:


- Foreign Minister is newly appointed to this position replacing Wu Xuedian.
- Photographers will be present at the outset of the meeting. It is customary for a group photograph to be taken before the meeting begins.
- Consecutive interpretation by U.S.-Embassy and Ministry of Foreign Affairs interpreters.
- The meeting is scheduled to last approximately one hour
- Main points to be discussed.
  - Courtesy Points
  - Pakistan
  - U.S.-Soviet Relations
  - 
  - Cambodia

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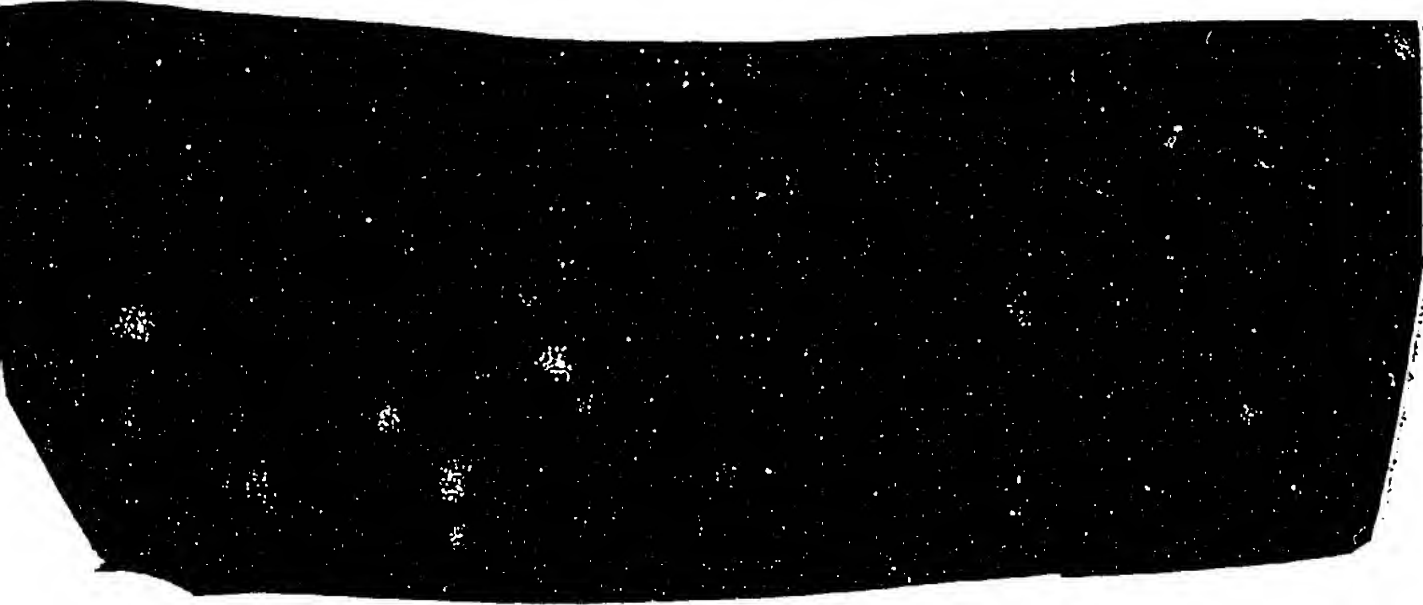
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COURTESY POINTS:

- FOREIGN MINISTER QIAN, IS IS A PLEASURE FOR ME TO HAVE THIS OPPORTUNITY TO MEET WITH YOU TODAY.
  - SECRETARY SHULTZ HAS ASKED ME TO PASS ON TO YOU HIS WARMEST PERSONAL REGARDS. SECRETARY SHULTZ REGRETS THAT HIS RECENT VISIT TO CHINA WAS SO SHORT. NEVERTHELESS, HE ASSURES ME THAT HIS DISCUSSIONS WITH YOU AND OTHER CHINESE LEADERS WERE MOST PRODUCTIVE.
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POINTS ON PAKISTAN:

- PRESIDENT ZIA'S DEATH, TOGETHER WITH AMBASSADOR RAPHEL AND BRIGADIER GENERAL WASSOM AND A NUMBER OF SENIOR PAKISTANI GENERALS WAS A TRAGIC LOSS.
  - THE U.S. IS ASSISTING THE PAKISTANIS IN THEIR INVESTIGATION OF THE CAUSES OF THE ACCIDENT. WHILE CONSPIRACY THEORIES ABOUND, WE HAVE FOUND NO EVIDENCE TO DATE THAT IT WAS CAUSED BY SABOTAGE OR OTHER HOSTILE ACTION. (NEED UPDATE)
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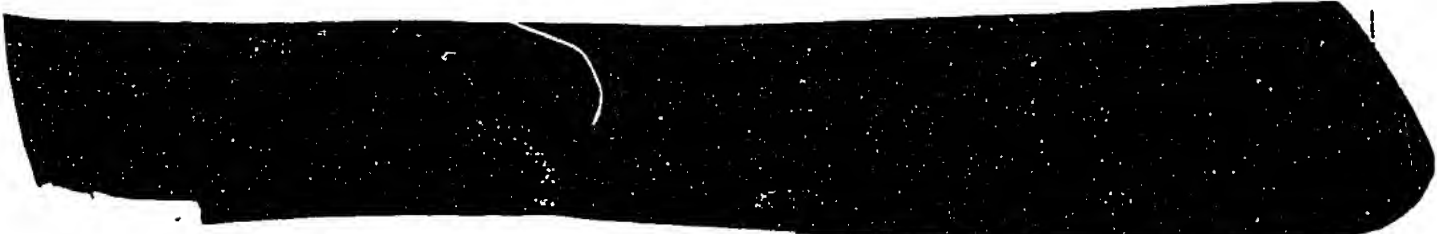
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U.S.-SOVIET RELATIONS:



- OVER THE PAST SEVERAL YEARS, STEADY EMPHASIS ON A BROAD, FOUR-PART AGENDA ON ARMS CONTROL, HUMAN RIGHTS, REGIONAL AFFAIRS AND BILATERAL RELATIONS HAS ENABLED US TO ESTABLISH A STABLE, SUSTAINED BASIS FOR U.S.-SOVIET RELATIONS.
- WE HAVE LONG HELD THAT INCREASED CONTACT WITH THE SOVIET MILITARY AND DEFENSE COMMUNITY WOULD OFFER IMPORTANT OPPORTUNITIES.
- THE SOVIET DEFENSE ESTABLISHMENT PLAYS A CRUCIAL ROLE IN REGIME DECISION-MAKING, BUT PAST SOVIET RELUCTANCE TO LET MILITARY AND DEFENSE OFFICIALS CONDUCT INDEPENDENT DISCUSSIONS WITH WESTERN COUNTERPARTS HAD KEPT IT A CLOSED CIRCLE TO THE WEST.
- OUR PREVIOUS OVERTURES TO THE SOVIETS WERE NOT RECIPROCATED, BUT SINCE THE DECEMBER 1987 WASHINGTON SUMMIT, A NEW SOVIET WILLINGNESS TO ENGAGE ON THIS LEVEL HAS EMERGED.
- HIGH-LEVEL DEFENSE CONTACTS BEGAN WHEN CJCS ADMIRAL CROWE AND THE JOINT CHIEFS OF STAFF AND I MET WITH CHIEF OF THE SOVIET GENERAL STAFF MARSHALL AKHROMEYEV AT THE PENTAGON DURING THE DECEMBER 1987 SUMMIT.

- FURTHER HIGH-LEVEL CONTACTS THIS SUMMER HAVE INCLUDED THE JULY VISITS OF MARSHAL AKHROMYEV AND THE SECRETARY OF THE AIR FORCE ALDRIDGE AND MY VISIT TO THE USSR IN AUGUST.
  - THE U.S. APPROACHES OUR MILITARY-TO-MILITARY DIALOGUE WITH THE SOVIET UNION WITH CAUTIOUS, SUBSTANTIVE GOALS. AT THE SAME TIME, WE ARE ALERT TO THE DANGERS OF MISREPRESENTATION OR MANIPULATION WHICH MAY BE INHERENT IN ANY DIALOGUE WITH THE SOVIETS.
    - WE REALIZE THE DIALOGUE MAY HAVE THE EFFECT OF ENCOURAGING PUBLIC COMPLACENCY CONCERNING THE SOVIET THREAT. WE WILL NEED TO GUARD AGAINST THIS.
    - WE HAVE SOUGHT TO APPRAISE REALISTICALLY THE FULL RANGE OF ISSUES WHICH AFFECT THE RELATIONSHIP IN ORDER TO BEGIN A DIALOGUE AIMED AT ENCOURAGING PEACE WHILE PRESERVING PREPAREDNESS.
  - PRESIDENT REAGAN'S FOUR-PART AGENDA FOR U.S.-SOVIET RELATIONS EMPHASIZES THAT ANY REALISTIC APPROACH MUST ADDRESS THE INTERRELATIONSHIPS AMONG ARMS CONTROL, HUMAN RIGHTS, REGIONAL AFFAIRS AND BILATERAL RELATIONS.
    - THE FOUR-PART AGENDA ENCOMPASSES ALL OF SOVIET SOCIETY, ACKNOWLEDGING POSITIVE CHANGES, WHILE CALLING ATTENTION TO AREAS WHERE SOVIET AND ALLIED INTERESTS REMAIN AT ODDS.
    - ALTHOUGH MILITARY TO MILITARY CONTACTS SERVE TO IMPROVE OUR BILATERAL RELATIONS AND BUILD CONFIDENCE IN THE ARMS CONTROL PROCESS, IT IS VITAL THAT WE PRESS FORWARD WITH THE REST OF OUR AGENDA.
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[REDACTED]

-- OBVIOUSLY, ARMS CONTROL ISSUES WILL BE DISCUSSED IN THE COURSE OF THESE CONTACTS.

-- TO THE EXTENT WE CAN CLARIFY POSITIONS, THAT CAN BE HELPFUL IN THE COMPLEMENTING EXISTING MECHANISMS.

[REDACTED]

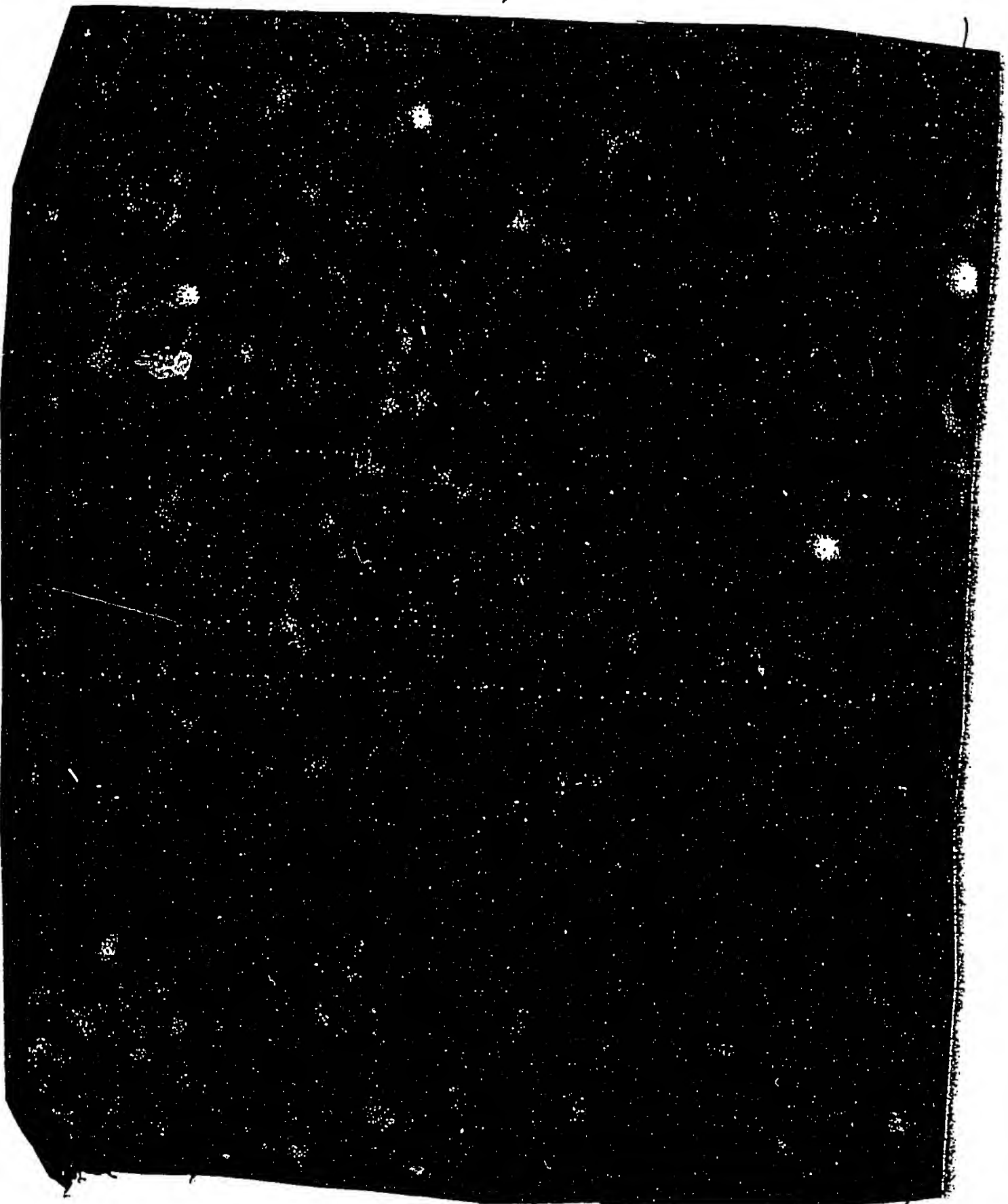
- CERTAINLY, WE ARE INTERESTED IN HEARING YOUR VIEWS ON SINO-SOVIET RELATIONS. *(give Qin an opportunity to talk about Sino-Soviet-relations)*

[REDACTED]

- AT THE MOSCOW SUMMIT PRESIDENT REAGAN AND GENERAL SECRETARY GORBACHEV AGREED THAT EXPERT-LEVEL DISCUSSIONS SHOULD BE HELD. WE REMAIN PREPARED TO BRIEF YOU AFTER THESE INITIAL TALKS ARE HELD THIS MONTH.

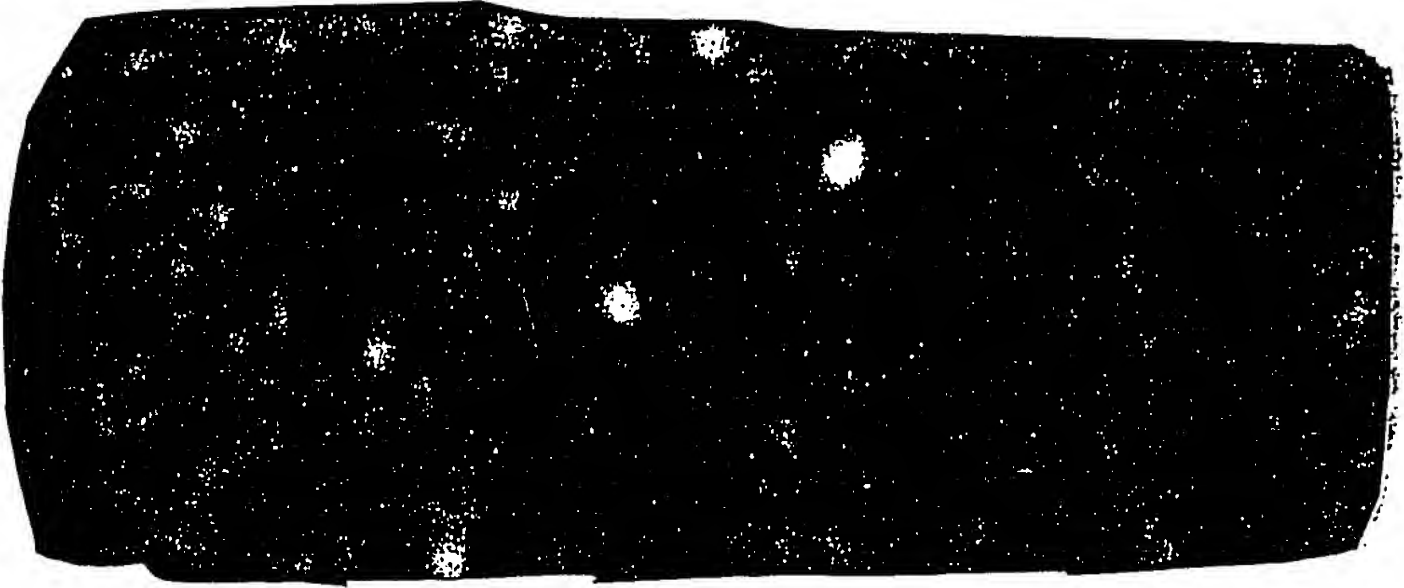
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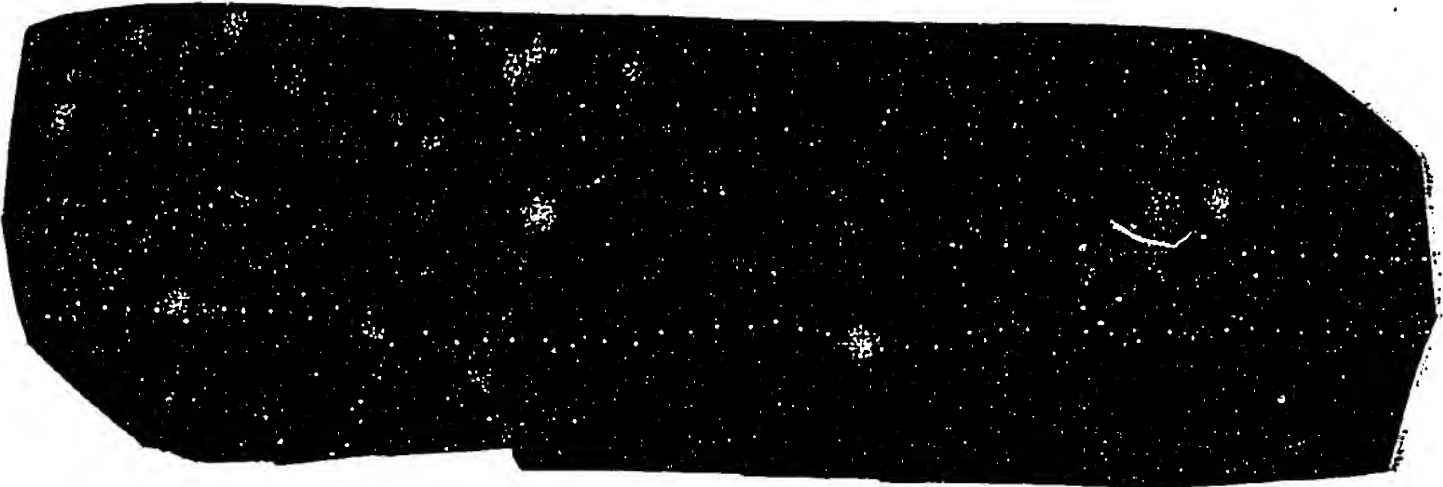


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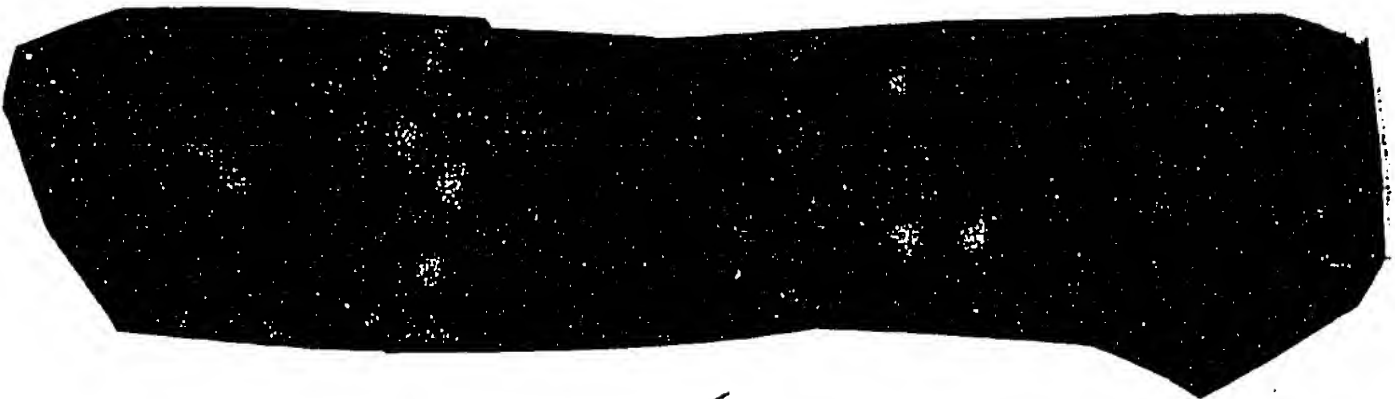
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POINTS ON CAMBODIA:



- IN LATE JUNE THE VIETNAMESE ANNOUNCED THE BEGINNING OF THE WITHDRAWAL OF THE 50,000 TROOPS IT IS COMMITTED TO WITHDRAWING BY THE END OF THE YEAR.



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